

13 APRIL 2021



Senior Business Psychologist



Summary

This is an exciting time to join ETS. We are working across disciplines to provide insights to our clients on their business challenges. We are looking for a Senior Consultant to support clients in the following areas:

- Leadership development
- Employee research
- Culture change
- Performance management
- Data science

Role requirements

As a Senior Consultant, you will be working with our clients throughout all parts of the consultancy cycle including:

- Scoping complex projects
- Making strong recommendations
- Stakeholder management
- Delivering complex projects
- Demonstrating the tangible business impact for our clients as a result of our projects

Essential technical skills

Sales and Account Management

The successful candidate will need to demonstrate a strong sales ability including:

- Scoping broad client projects
- Contributing to proposals
- Presenting at sales pitches
- Building relationships with clients
- Generating new opportunities

Client delivery

Experience in all of our areas is not necessary, however the successful candidate must be able to demonstrate the following core skills including:

- Training and facilitation

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- Presentation skills
 - Pitching new business
 - Project management skills
 - Interpret complex data
 - Verbal & written communication skills

Internal delivery

Additional elements to this role include:

- Delivering events
- Knowledge sharing across the business
- Leading internal initiatives

Location

Our Head Office is in Hersham, Surrey although this role will primarily be home-based with frequent client travel.

Contract terms

This will be a permanent employment contract with competitive salary and 34 days paid holiday per year, plus bank holidays.

Applications

If you are interested in this position and would like to join ETS, then please email a CV and covering letter for the attention of Ben Egan to:

recruitment@etsplc.com

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